

## BALCONI TELECOMMUNICATIONS SOLUTIONS

### BALCONI IP SATELLITE NEWS GATHERING



Con Michael with Seven News crew in Busselton

#### FIRST LIVE CROSSES AT THE SEVEN NETWORK

**CHANNEL SEVEN PERTH** has been successfully trialling the **BALCONI IPSNG SOLUTION**...which enables breaking news stories to be covered **LIVE** from anywhere in Australia. In the last two months, the unit has been flown to Darwin for the shooting of Jose Ramos Horta....driven to Northam for the arrest of a woman who stole a baby...taken to Kalgoorlie for the death of two truck drivers in a bushfire....and to Busselton for a court case. On all four stories, the state's highest-rating TV News Channel was able to easily beat its competitors to air by either crossing live to the scene or sending vision back to the station for newsbreaks while the other news crews were forced to drive their camera tapes to far away feed points.

The **SEVEN NETWORK** also plans to send a unit to regional Queensland to enable them to cover the state's cyclone and bushfire season.

### BALCONI TRACKER

#### RECOGNISED FOR ENGINEERING EXCELLENCE

The extremely successful **BALCONI TRACKER**, which extends the coverage of the NEXT G network on land and at sea and offers a superior service to satellite, has already been recognized for its ingenuity and benefit to the community and economy, recently receiving the following prestigious awards:

- 2007 Engineers Australia-Australian Engineering Excellence Finalist
- 2007 Engineers Australia-Western Australia Engineering Excellence Winner
- 2007 ATUG National Award for the Effective Use of Broadband
- 2007 ATUG Chairman's Award for Innovation
- 2007 ATUG Award for Innovation in Communications
- 2007 WAITTA Award for innovation.



16th WAITTA  
Winner 2006 -  
Innovation



### BALCONI SUPERYACHT ELECTRONICS DESIGN



#### NEW SUPERYACHT CONTRACT

**Balconi** is designing, installing and commissioning the Telecommunications, Computer Network, Entertainment and Security Systems on one of Evolution Motor Yacht's latest projects...a 34 metre Catamaran Superyacht. The vessel will include a new video conferencing system designed by **Balconi** and **Balconi's** own **Tracker**.

**Balconi** is the most experienced electronics total system company in Australia with a track record of over 15 years and more than 20 Superyachts in Australia, Europe and the USA.

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